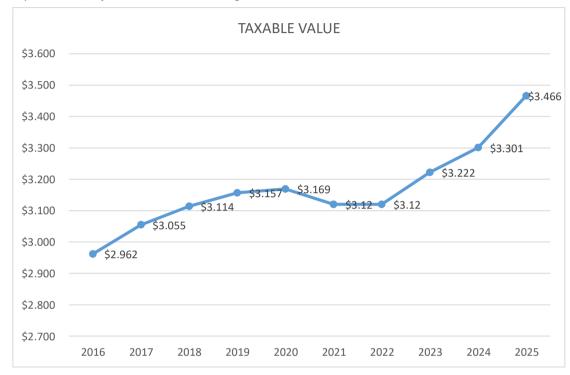
INTRODUCTION TO PRINCIPAL REVENUE AND EXPENSE CHANGES AND TAXABLE VALUE

Below is a 10-year history of our taxable value. Due to significant appreciation over the last three years a majority of residential properties received assessment increases this year resulting in an increase in taxable value by \$165 million. The State also reduced our uniform percentage of value to 95.4% due to the accelerated increase in value. Assessor Mark Heinbockel is already meeting with state officials to discuss protocols, adjustments and trending to restore us to 100% in 2025.



Revenue Review:

Non-real property tax revenues are projected to be down slightly this year due in large part to an anticipated slowing in sales tax revenue growth and a pause on large, one-time building permit fees.

Sales Tax: 2024-25 revenues are budgeted at \$1,600,000 (an increase of \$50,000 over 23-24). While 2023-24 revenues are projected to remain strong at \$1.7 million, current County sales data is already indicating a reduction in the rate of increase – a trend consistent with sales activity on the national level and attributable at least in part to consumers becoming more leveraged as a result of rising interest rates and waning demand for certain goods and services as prices have increased. A chart on actual and projected sales tax is displayed on page two (2).

Use of Money & Property: A bright spot of the higher interest rate environment is the interest on our deposits. This year to date we have already earned \$280,000 through the use of short term CD's, \$200,000 over budgeted. We have budgeted \$250,000 for the new fiscal year in anticipation of continued higher rates for most of the fiscal year.

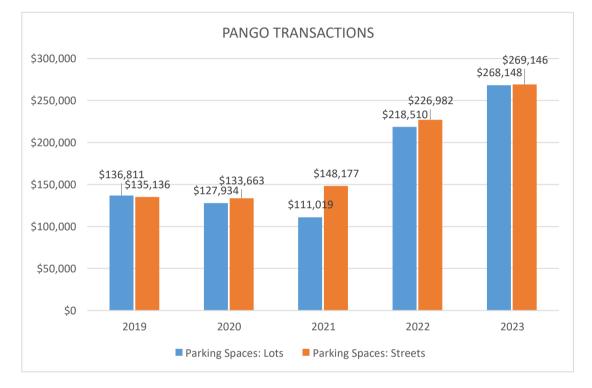
Parking Permit Fees: While parking permit receipts have stabilized since the pandemic this has been attributable in part to non-resident permit sales which have grown and offset the reduced number of resident commuter buyout permits sold in recent years. The proposed budget does not include any

increases in parking permit fees at this time but it should be noted that fees have not been increased since before the pandemic. However, we also currently remain competitive with our peers (see Scarsdale permit fees in your binder). A breakdown of all non-real property tax revenues are included below:

_	Actual	Actual	Actual	Budgeted	Proposed
Department	2020-21	2021-22	2022-23	2023-24	2024-25
Other Property & Tax Items	183,516	165,214	114,626	115,000	115,000
Non Property Tax Items	1,865,057	1,973,928	2,102,140	1,900,000	1,950,000
Departmental Income	2,047,896	2,514,253	2,772,994	2,651,730	2,622,990
Use of Money & Property	25,257	32,873	215,315	101,00	271,000
Licenses & Permits	558,950	562,083	1,059,542	651,400	576,000
Fines & Forfeitures	531,017	876,830	877,185	865,000	735,000
Misc. Other	116,217	201,885	241,192	169,900	181,000
Sale of Prop. & Comp. for Loss	19,809	104,347	218,833	28,000	26,500
Premium on Bonds Issued	339,472	0	21,606	0	0
State Aid	367,699	431,946	291,977	349,710	274,713
Federal Aid	29,749	186,581	406,681	0	0
Total Revenue	6,084,639	7,049,940	8,342,443	6,831,740	6,752,203



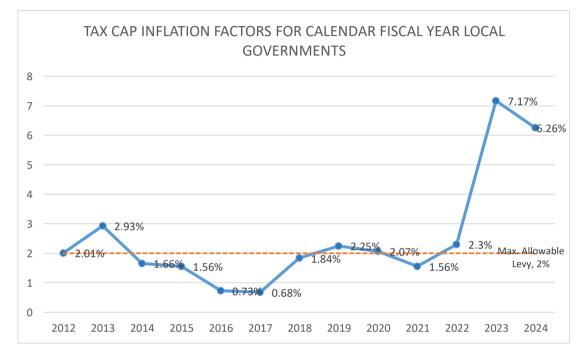
Parking Meter Revenues: Budgeted revenues have increased slightly for the lots while remaining unchanged for on street meters. While no changes in meter rates are proposed, it's worth noting that neighboring Tuckahoe increased their on street meters last year to \$1.50 an hour (other peers remain at \$1). Our meters have remained at \$1 an hour for over 10 years. However, we did extend meter enforcement to 7pm (from 6pm) about seven years ago. Highlighted below is a chart identifying the growth of our Pango mobile app over the last several years. Interestingly, the growth has also been strong for the on-street meters. This year will be undertaking a PILOT program with the installation of smart meters on street to gauge the impact of the use of Apple Pay and credit card transactions. The growth of the online transactions help reduce the Village's risks associated with coin payments, material and labor costs.



Parking Fines: Actual revenues for the current year are below budgeted and the proposed budget also reflects a decrease. Our turnover of parking enforcement, current vacancy of the full-time position as well as our practice of using PEO's to fill in for crossing guards has all resulted in the issuance of less parking tickets and therefore revenue. We have now requested authorization from the County to create the position of Community Service Worker which would allow us more flexibility for the duties to be performed. It is our hope that this civil service list will present a more qualified pool of applicants. If successful, this title will also allow for the enforcement of other quality of life violations such as our gas powered leaf blower regulations and sidewalk maintenance through a second part-time position. Concurrently, it is also recommended that we increase fines for certain parking violations and a list of the proposed increases (and how they compare to our peers) are provided in your binder under the revenues tab.

Expense Review:

The budget as proposed requires overriding the tax cap since the tax cap limit this year is 2% and our levy will increase 6.73%. Some of the levy increase is directly attributable to certain inflation sensitive expenses. An updated chart showing the history of tax cap limits to inflation is provided below.



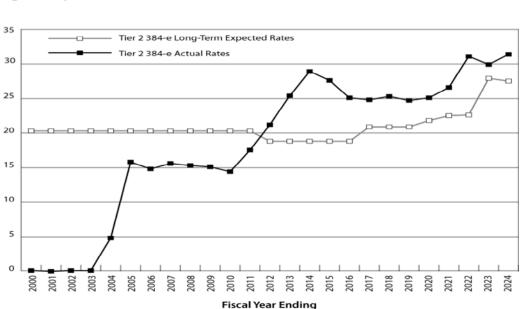
Below is a breakdown of all expense categories. Further history is provided in your budget binder.

	Actual	Actual	Actual	Budgeted	Proposed
Department	2020-21	2021-22	2022-23	2023-24	2024-25
General Government Support	2,341,585	2,449,226	2,607,625	2,889,303	3,027,136
Public Safety	4,466,201	4,770,266	4,899,104	5,365,343	5,164,600
Transportation	1,366,744	1,398,722	1,376,718	1,560,854	1,501,273
Econ. Opp. & Development	2,000	2,000	2,000	4,000	4,000
Culture & Recreation	174,096	156,308	164,275	189,826	229,473
Home & Community Service	718,289	760,626	912,621	888,041	1,037,109
Employee Benefits	3,725,179	3,942,486	4,069,162	4,768,200	5,126,340
Debt Service	2,160,748	2,299,049	2,297,734	2,362,585	2,628,155
Other Financing Uses	1,374,451	1,802,992	2,235,944	1,558,588	1,645,909
Total Expenses	16,329,293	17,581,677	18,568,183	19,586,740	20,363,995

Appropriations are projected to grow 3.96% over 2023-24, most notably due to increases in State pension obligations and debt service.

NYS Pension Contributions: The Village's combined employee and police and fire retirement systems contributions are budgeted at \$1,817,900 for the 2024-25 fiscal year. The Police and Fire Retirement System (PFRS) comprises 69% of that expense and the 2025 contribution rates are increasing from 30.4% of payroll to 34.8% of payroll. The Employee Retirement System (ERS) contribution rates are also increasing this year from 14.8% of payroll to 17.60% of payroll. The chart below shows the past trends for the PFRS before this year's rate increase to 34.8%. Since pension contribution rates are driven in large part by market performance rates increases should take a pause in 2026 if current market valuations remain near current levels by March 31.

NYS Retirement Contribution Rates Expressed as a % of Payroll



Police and Fire Retirement System Employer Contribution Rate History (2000 – 2024) Long-Term Expected Rates vs. Actual Rates

Debt Service: The Village's debt service obligations are increasing to \$2,628,155 this year, an increase of \$265,570 due to the principal and interest associated with a new \$4,800,000 BAN issued this month. The BAN includes \$2,439,000 from a previous BAN for various capital projects in addition to new debt of \$2,361,000 for drainage improvements. A chart of the Village's total annual debt service payments over the last several years is included on the page six (6).

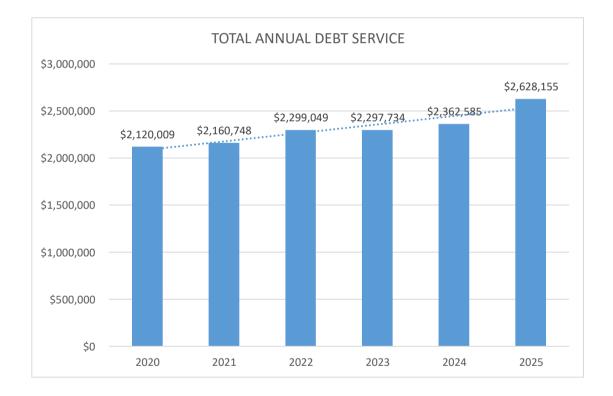
Library: Appropriations are increasing by 5.3%, largely attributable to the 3% salary increases in the current CSEA collective bargaining agreement. Other increases include funding for IT services which is partially offset by reduction in WLS services, additional funding for books, e-library and building expenses. All these items were discussed at length with the Library Director and Board. Also included in your binder behind the appropriations tab is a series of alternative options and associated costs to extend the Library hours. The least expensive option at \$14,560 would allow for extending the Library hours on Thursdays by opening at 9:30am instead of the current 1pm open time. A comparison chart of

other libraries and their hours is also included in your binder. The additional hours are not currently included in the proposed budget and are for your consideration.

General Liability and Workers Compensation Premiums: We are currently working with our insurance broker to re-negotiate our liability insurance policy with the Travelers as well as workers comp policy with PERMA and have budgeted appropriate increases.

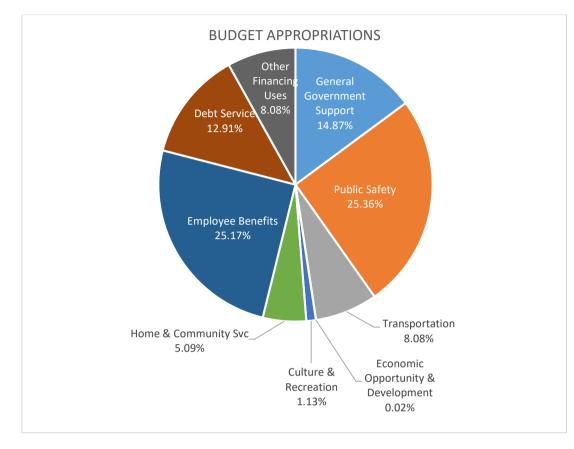
Stormwater Maintenance: Additional funding has been allocated for DPW overtime to provide for onsite staffing during severe weather events.

Departmental Salary Adjustments: CSEA and Teamsters both have current contracts so their salary schedules reflect the agreements in place. Monies are held in contingency for PBA and administrative staff. The officer compliment of the Police Department is budgeted for a total of 25 positions reflecting two additional officers at step two.



A pie chart summarizing appropriations by function is included on page seven (7).

Fund Balance: The Village's projected fund balance at year's end is 43.28% inclusive of the 2024-25 proposed use of \$200,000 for tax stabilization and \$700,000 from unassigned fund balance. A further breakdown is included in your binder.



Below is a breakdown of 2024-25 Proposed Appropriations by %.

ONGOING/PLANNED CAPITAL PROJECTS:

A five-year capital plan will be added to your budget binder along with funding sources

Primary Projects for 2024-25

Continue sanitary sewer repairs and lining (including a focus on the hilltop, Parkway Road and east side neighborhoods near Dog Park and Nature Preserve).

Continue stormwater rehabilitation efforts along the Hamilton/Sussex/Homesdale neighborhoods, neighborhoods in the Crawford Drainage Basin and areas along Paxton Avenue and Parkway Road

Undertake West Side Traffic and Sidewalk Improvements

Install Charging Stations in the Cedar Street Parking Lot

Undertake energy efficiency upgrades as per audit

Continue paving program and use of State CHIPS and PAVE-NY monies

Complete electrical panel replacement at Paddle Courts

Complete Library outdoor garden; Library computer upgrades